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TO OUR CUSTOMERS AND FRIENDS IN THE TRADE

a sincere thank-you for the business you have given us in the past. We will appreciate and strive to merit your continued support by selling only first-class, carefully handled, well-packed stock; in short, the kind we like to receive when we buy.

As long as present stocks last we offer at wholesale any of the items in the retail list at a **discount of 50%** from retail prices. This 50% discount applies to everything listed except hybrid daylilies. Figure 50% off on orders for Amur, Lemon and Europa daylilies; all others are net. Please do not order 10 plants at 50% of the 100 price, such an order should be figured at the price per 10, then deduct 50%. If you wish some items per each, some per 10, some per 100 figure up the total retail price but **send only one-half** of this amount in payment.

Terms are cash with order. We have neither the time nor inclination to do a lot of bookkeeping. We will however be glad to ship C. O. D. for the balance when 50% of the order is sent with order. There is **no charge for packing** bulbs or perennial plants. Transportation is collect. We ship by truck for short distances, express for longer distances (express is fast and cheap, since nursery stock takes a special rate), freight for heavy packages over long distances. All shipments are insured and we pack carefully to reach you in good order.

WHOLESALE IRIS PRICES

Any iris in the Bargain Counter Group, those priced retail at 20c each—and this includes **Pluie d'Or, Midgard, Santa Barbara, Ambassador, Bruno, Zwanenburg**, and other famous varieties—are priced at **\$3.00 per 100** while present stocks last. 30 plants of a variety will be billed at the 100 rate. Less than 30 of a variety, and higher priced varieties will be billed at 50% of retail prices.

Special—100 plants, 10 each of 10 varieties selected from our retail list to include complete color range, our selection, all named and labeled, **\$1.85 per 100**. 100 each of ten varieties, our selection, named and labeled, 1000 in all, **\$15.00**.

SPECIAL ADVANCE OFFERING OF HARDY LILIES

Coral Lilies (<i>L. tenuifolium</i>)	per 100	per 1000	Tiger Lilies (<i>L. tigrinum</i>)	per 100	per 1000
1 -1½" cir.	\$1.00	\$ 9.00	2-3" cir.	\$1.00	\$ 9.00
1½-2 " cir.	1.50	12.00	3-4" cir.	1.50	13.50
2 -2½" cir.	2.00	16.00	4-5" cir.	2.50	22.50
2½-3 " cir.	2.50	20.00	5-6" cir.	4.00	36.00
3 -3½" cir.	4.00	36.00	6-7" cir.	5.50	48.00
3½-5 " cir.	5.50	48.00	7-8" cir.	7.00	62.00

planting stock of either variety \$5.00 per 1000, \$35.00 per 10,000

These prices run from one-fourth to one-third less than regular rates and will apply only to advance orders booked during June, July and August when cash in full accompanies order.

OTHER HARDY LILIES

Regale 3-4" \$4.00, 4-5" \$5.00, 5-6" \$7.50, 6-7" \$8.50, 7-8" \$9.50 per 100

Henryi—8-9" \$15.00, 9-10" \$17.50, 10-11" \$20.00 per 100

Willmottiae — small blooming size \$10.00, large blooming size \$15.00, jumbo \$20.00 per 100

Columbine—true Rocky Mountain variety, 2-yr. roots \$10.00, 1-yr. roots \$4.00 per 100.

Columbine — long-spurred hybrids, large 3-yr. roots \$10.00 per 100

Narcissus — in a fine mixture of long, medium and short trumpet daffodils, Barrii and poetaz types in all yellow, bicolor and all white colors. 20c dozen, 30 for 50c, 100 for \$1.25

Muscari armeniacum — early deep cobalt blue flowers, vigorous grower and very prolific. Stronger grower and better than Heavenly Blue. Plant some on your own grounds for display and order more for your customers — they're sure to like them. Graded blooming sizes: ½-¾" diam. 75c per 100, \$6.00 per 1000; ¾-1" \$1.00 per 100, \$8.00 per 1000; 1-1¼" \$1.50 per 100, \$12.00 per 1000. A few jumbo mother bulbs with offsets at \$2.50 per 100. Planting stock \$1.50 per quart, \$10.00 per peck.

Ornithogalum umbellatum — the old-fashioned "Star-of-Bethlehem" of grandmother's garden is a showy little flower that's new to many of today's gardeners. Latest of the "spring bulbs" to flower, with clusters of snowy white star-shaped blooms after tulips have finished. About 12 inches high, fine in rock gardens. Prices same as for muscari.

Please write for quantity prices on other items that you may need in larger quantities than listed. Chances are we can save you some money.

Depend on us for good stock, fast service and square dealing.

FRANK M. RICHARD, JR.

1200 Laporte Avenue

mail address P. O. Box 363

FORT COLLINS, COLORADO

